

## Business Development Executive Driving Jobs in UAE | Naffco Careers

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Company: Naffco

Location: united arab emirates

Category: other-general

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Description:

The purpose of this position is to identify new sales opportunities, generate new customers, report competitors' activities in the market and sell Water and other NFPC products. The role holder calls for a well-presented staff member with competent selling and negotiation skills. This position should have a high-level ability to build long-lasting and significant relationships with customers and team members.

Job Responsibilities:

Identifying new customers (Residential & Small Commercials) as per the approved pricing matrix through Door-to Door campaign.

Wallet Top Up for all sign up customers to ensure retention and continuity of purchase.

Accurate data collections and system entry for the confirmed sign up.

Report competitors' activities and offers in the market.

Job Requirements:

2+ years of sales experience in direct selling or Door-to-Door campaign

Strong knowledge in UAE market

Proven ability to identify and convert new business opportunities

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