

BUSINESS DEVELOPMENT EXECUTIVE

[Apply Now](#)

Company: Jobmaze FZ LLC

Location: Dubai

Category: healthcare-practitioners-and-technical

Urgent Requirement!!!

Key Responsibilities:

Develop business within targeted segments, and, build relationships with consultants, freelance architects, project management groups, corporate clients, hospitality, banking, commercial, healthcare, and retail and leisure sectors.

Manage the entire customer journey: customer leads and inquiries, presentations, submission of commercials, negotiations, contracts, project progress, after-sales support, payment collection, and customer relationship management. Research and source market intelligence, explore new opportunities, new channels, and new revenue streams and formulate strategies to increase profitability.

Review materials and accuracy of the final quotation before presentation to the customer.

Identify and source proper principals and suppliers.

Prepare and update weekly sales reports and other ad hoc reports as required in the company's specified format for the review of the Director.

Represent the company in relevant trade shows, seminars, exhibitions, networking

events and similar gatherings.

Requirements :

Minimum 5+ years of UAE experience within the commercial interior industry consistently achieving sales target.

Deep knowledge of interior designing and the ability to independently engage with clients to understand requirements and make design pitches.

Strong client relationship management; written and oral communication skills; negotiation and interpersonal skills; thorough knowledge of preparing commercials
Ability to promptly collect all payments.

Proven track record of independently growing market share and own client portfolio, including prominent consultants Technical Knowledge

Experience in interior fit-out and furnishing projects.

Experience:

business development executive: 5 years (Preferred)

Fitout and Interior Design Industry: 5 years (Required)

NB: This is one of the client's requirements. The above details are as specified by them. Only the shortlisted candidates meeting the above requirements will be contacted.

[Apply Now](#)

Cross References and Citations:

1. BUSINESS DEVELOPMENT EXECUTIVE Caregiverjobs Jobs Dubai Caregiverjobs ↗
2. BUSINESS DEVELOPMENT EXECUTIVE Fitnessjobs Jobs Dubai Fitnessjobs ↗
3. BUSINESS DEVELOPMENT EXECUTIVE Searchnzjobs Jobs Dubai Searchnzjobs ↗
4. BUSINESS DEVELOPMENT EXECUTIVE Francejobs Jobs Dubai Francejobs ↗
5. BUSINESS DEVELOPMENT EXECUTIVE Personaltrainerjobs Jobs Dubai Personaltrainerjobs ↗
6. BUSINESS DEVELOPMENT EXECUTIVE HrjobsJobs Dubai Hrjobs↗
7. BUSINESS DEVELOPMENT EXECUTIVE BeauticianjobsJobs Dubai Beauticianjobs↗
8. BUSINESS DEVELOPMENT EXECUTIVE losjobs Jobs Dubai losjobs ↗
9. BUSINESS DEVELOPMENT EXECUTIVE HoustonjobsJobs Dubai Houstonjobs↗
10. BUSINESS DEVELOPMENT EXECUTIVE Torontojobs Jobs Dubai Torontojobs ↗
11. BUSINESS DEVELOPMENT EXECUTIVE Blockchainjobs Jobs Dubai Blockchainjobs
12. BUSINESS DEVELOPMENT EXECUTIVE Sustainabilityjobs Jobs Dubai Sustainabilityjobs ↗
13. BUSINESS DEVELOPMENT EXECUTIVE Searchnzjobs Jobs Dubai Searchnzjobs ↗
14. BUSINESS DEVELOPMENT EXECUTIVE HybridjobsJobs Dubai Hybridjobs↗
15. BUSINESS DEVELOPMENT EXECUTIVE Highestpayingjobs Jobs Dubai Highestpayingjobs ↗
16. BUSINESS DEVELOPMENT EXECUTIVE RomaniaajobsJobs Dubai Romaniaajobs↗
17. BUSINESS DEVELOPMENT EXECUTIVE HyderabadjobsJobs Dubai Hyderabadjobs↗
18. BUSINESS DEVELOPMENT EXECUTIVE LebanonjobsJobs Dubai Lebanonjobs↗
19. Business development executive Jobs Dubai ↗
20. AMP Version of Business development executive ↗
21. Business development executive Dubai Jobs ↗
22. Business development executive JobsDubai ↗
23. Business development executive Job Search ↗
24. Business development executive Search ↗
25. Business development executive Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/business-development-executive-dubai-jobmaze-fz-llc-49a8f3884d/>

Generated on: 2024-05-06 by Expertini.Com