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Business Development Executive - Energy

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Company: Sharaf DG LLC

Location: dubai

Category: other-general

Sharaf DG Energy is dedicated to promoting sustainable energy in the UAE through the implementation of solar power and energy conservation options. By providing innovative solutions we help our clients achieve significant reductions in electricity consumption for their businesses and homes. The services include a range of Solar PV Systems Smart Home & Automation Energy Retrofit Lighting and IOT. Role Description This is a fulltime onsite role for a Sr. Business Development Executive located in Dubai United Arab Emirates. The Sr. Business Development Executive will be responsible for new business development lead generation account management and communication with clients. Requirements Qualifications 12 years of experience in new business development and lead generation Strong communication and negotiation skills Experience in account management Bachelors degree in Business Administration or Engineering Experience in the energy industry is a plus (solar energy smart home LV and AV systems) Ability to work independently and as part of a team UAE Driving License is a plus Proficiency in Arabic is a plus Salary and Social Package UAE Visa Health Insurance Annual 30day paid leave air tickets Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Dr.Job is an online platform that connects employers with skilled job seekers, facilitating the search for job opportunities and top talent. Established in 2015. Dr.Job has emerged as the Gulf region's

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