United Arab Emirates Jobs Expertini®

Business Development Executive (Female)

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Company: Beyondbordersme Location: united arab emirates Category: other-general

About Beyond Borders:

Beyond Borders is a leading marketing and event management agency that specializes in creating innovative marketing campaigns, event management solutions, sourcing unique gift items, providing web-based solutions, motion graphics, and graphic design services. We primarily serve multinational companies in the UAE, and we are looking for a smart, experienced, and ambitious Business Development Executive to join our team and help us expand our client base.

Responsibilities:

Identify and develop new business opportunities by conducting market research and reaching out to potential clients.Collaborate with internal teams to develop and implement customized marketing solutions and campaigns that align with client goals and objectives.Utilize online and social media marketing strategies to promote our services and generate leads.Represent the company at corporate events, conferences, and networking functions.Prepare and deliver presentations and proposals to prospective clients.Meet and exceed sales targets and KPIs.

Requirements:

Female candidate with a minimum of 3 years of experience in business development, sales, or marketing, preferably within the UAE market.

Proven track record of successfully managing corporate clients and generating new business opportunities.

Strong understanding of online and social media marketing strategies.
Excellent communication, negotiation, and interpersonal skills.
Ability to work independently and collaboratively within a team.
Self-motivated, proactive, and results-driven.
UAE driving license is mandatory.
Fluent in English & Arabic; knowledge of additional languages is a plus.

If you meet the requirements and are passionate about helping businesses grow through creative marketing solutions, we would love to hear from you.

Apply now by submitting your CV and a brief cover letter detailing your experience and why you are the perfect candidate for this role.

Beyond Borders is an equal-opportunity employer and welcomes candidates from diverse backgrounds.

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