

Business Development Executive Jobs In Abu Dhabi | Matific

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Company: Matific

Location: , Abu Dhabi Emirate, United Arab Emirates

Category: other-general

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About the job

Matific is a leading global education technology provider, delivering an adaptive online learning platform for primary school mathematics. With our product being utilized by millions of students, teachers and parents in 100+ countries we are helping educate the youth and bring equality to education. With over \$50M USD invested and a global team of over 200+ employees, we are committed to achieving our goals. We've also picked up a number of awards including numerous CODiEs, Academics' Choice and Edtech Digest to name a few.

Requirements:

4+ years of proven experience in business development, sales, or a similar role, preferably in the education or edtech industry.

Strong consultative sales skills with self-motivation and drive for results

Excellent communication, negotiation, and presentation skills.

Selling to small-medium businesses/ Selling technology or education products

Excellent written and verbal communication skills

Strong analysis and presentation skills

Strong problem-solving skills coupled to a results-driven mindset with a proven track record of meeting or exceeding sales targets.

Experience in the education sector is beneficial but not required

High energy, motivated and driven to succeed

A can-do attitude with hands-on approach

#J-18808-Ljbffr

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