

Business Development Executive Jobs In Dubai 2022 | Property Shop Investment LLC

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Company: Property Shop Investment LLC

Location: dubai

Category: other-general

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Job Responsibilities:

Introduce Company Development & Consultancy Services/Special Projects/Concepts to new & existing client databases.

Supports the business development efforts to build the pipeline, maintain, and mine existing client databases and cross-referrals across the Real Estate sector /companies.

Prepares and supports delivering presentations to potential new clients as per the direction of the BD Manager.

Continuously follow up on running project status & new project developments

Understanding client needs, answering potential client questions and follow-up call questions

Assisting in drafting RFP responses to client requests for proposals.

Handling communication for the new business agreements at the corporate level

Developing and sustaining solid relationships with company stakeholders and clients.

Providing valuable inputs & insights into product development and competitive positioning.

Assisting BD Manager to develop project feasibility studies & business plans for real estate developments & special projects.

Job Requirements:

2+ years experience working in a development role

Bachelor's degree in business management or administration, finance, accounting, marketing, or related field.

Proven experience working as a business development officer or similar role.

Proficiency in all Microsoft Office applications.

The ability to work in a fast-paced environment.

Excellent analytical, problem-solving, and management skills

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