# United Arab Emirates Jobs Expertini®

## Business Development Executive Jobs In Dubai | Ambrosial Trading LLC

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Company: Ambrosial Trading LLC

Location: dubai

Category: other-general

Business Development Executive Jobs In Dubai | Ambrosial Trading LLC

Job Description

Identify and Target Prospective Clients: Conduct market research to identify potential wholesalers & retailers in the target market.

Establish and Maintain Relationships: Initiate contact with key decision-makers in target organizations and engage in relationship-building activities.

Product Promotion and Brand Awareness: Develop and execute promotional strategies that showcase the benefits and unique selling points of our products.

Sales and Revenue Growth: Set ambitious sales targets and work towards achieving them.

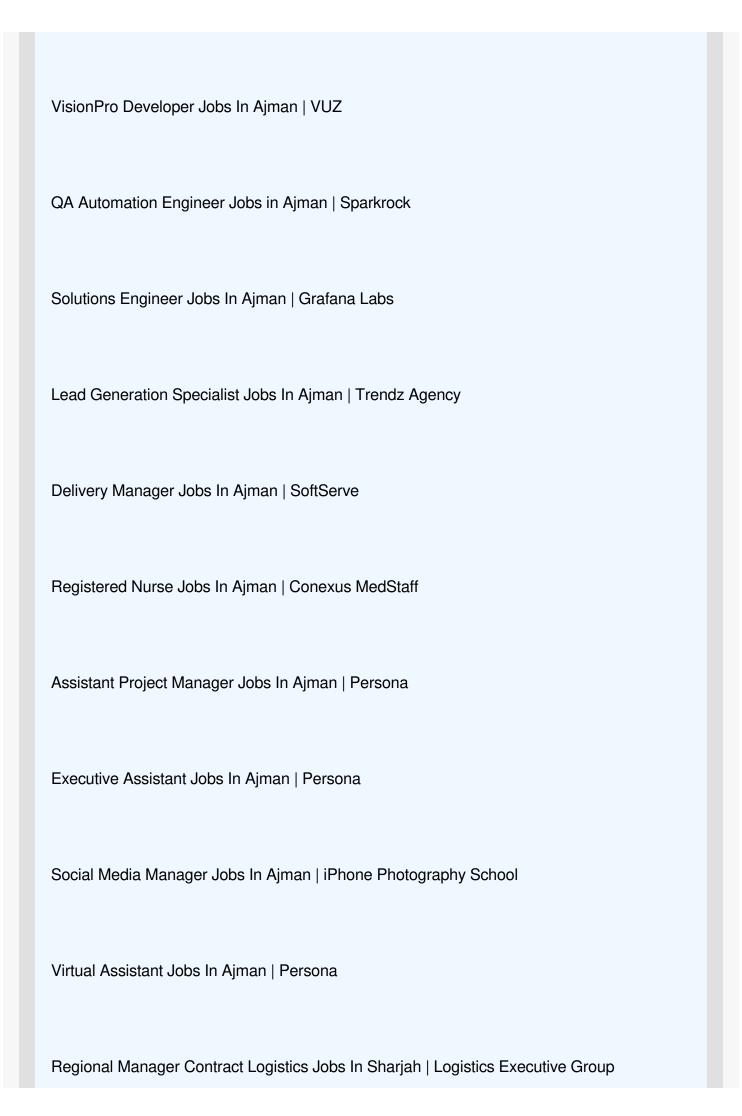
Develop sales strategies and tactics to maximize revenue generation from existing and new clients.

Market Analysis and Competitor Research: Stay up-to-date with industry trends, competitor activities, and changing market dynamics.

\*\*GOOD COMMISSION ON SALES\*\*

Proven track record in business development or sales, with a focus on promoting consumer products. Existing networks and relationships with wholesalers & retailers are highly desirable. Excellent communication, negotiation, and presentation skills. Strong understanding of market dynamics and the ability to identify and capitalize on growth opportunities. Self-motivated, proactive, and able to work independently as well as part of a team. Willingness to travel frequently to meet clients. More Jobs Recruitment Officer – Healthcare Jobs In Abu Dhabi | Reyada Home Health Care Services L.L.C. KG Teacher Jobs In Abu Dhabi | Bloom Education Safety Officer Jobs In Abu Dhabi | Black Pearl Consult Senior Frontend Software Engineer Jobs In Ajman | SMG Technical Pentest Manager Jobs In Ajman | Bugcrowd Global Head of Companion Jobs In Ajman | Hartmann Young

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