

United Arab Emirates Jobs Expertini®

Business Development Executive Jobs In Dubai | Element8

[Apply Now](#)

Company: Element8

Location: dubai

Category: other-general

Business Development Executive Jobs In Dubai | Element8

About the job

We are a leading digital agency based in Dubai. We are currently looking for a Business Development Executive(IT Sales)/ Jr. IT Sales Executive with agency experience and outbound sales to join our dynamic team.The ideal candidate should have relevant experience working in Business Development / Account Management roles.

Other Qualifications Include

At least a year of UAE working experience for digital / creative agencies, in sales of websites and mobile applications.

Ability to set, manage, and track against a set of diverse, strategic goals.

Build and manage sales pipeline

Ability to achieve monthly financial goals and targets.

Excellent written and spoken English skills, Arabic will be a plus.

Confidence in presenting, including proposals and pitch decks.

Proven history of winning and developing business.

Create monthly sales forecasts

Conduct and carry out competitive analysis reports

Build and maintain great customer relation

The desire to work for a close-knit, friendly and successful business that is already on a great path.

Collaborate with customer service & account management teams for billings and follow-ups

Including The candidate will closely work with the Sales Manager to further strengthen the agency's reputation and ultimately secure long-lasting future business.

Development and implementation of the new business and marketing strategy

Identifying low-hanging fruit opportunities and re-engaging lapsed business relationships

Taking the lead on all inbound approaches; understanding the client's requirements and proposing appropriate solutions

More Jobs

[Process Support Jobs In Dubai UAE 2023 | Olive](#)

[Executive Assistant for Executive Office Jobs In Dubai UAE | FIVE Hotels and Resorts](#)

[Executive Assistant Jobs In Dubai UAE | Dnata](#)

[Operational Manager Jobs In Dubai UAE | Confidential](#)

[Data Entry Administrative Virtual Assistant Jobs In Dubai UAE | AI Futtaim](#)

[Styling Manager Jobs In Dubai UAE | Chalhoub Group](#)

[Graphic Designer Level Shoes Jobs In Dubai UAE | Vam System](#)

Commercial Technology Sales Manager Jobs In Dubai UAE | Bayzat

Senior Infrastructure Architect Jobs In Dubai UAE | Chalhoub Group

DEWA Careers 2023 | Dubai Electricity and Water Authority Jobs

Senior Quantity Surveyor Jobs In Dubai UAE 2023 | Majid Al Futtaim

Customer Representative Jobs In Dubai UAE 2023 | Radisson

Gypsum Carpenter Jobs In Dubai UAE 2023 | Mediclinic

Hostess in Unique Restaurant Jobs In Dubai UAE 2023 | Marriott

PLUMBER Jobs In Dubai UAE 2023 | Al Futtaim

Director Local Affairs' Jobs In Dubai UAE 2023 | dnata Careers

Business Developer Arabic speaking jobs In Dubai | Boeing

#J-18808-Ljbffr

Apply Now

Cross References and Citations:

1. Business Development Executive Jobs In Dubai | Element8 HyderabadjobsJobs dubai Hyderabadjobs ↗
2. Business Development Executive Jobs In Dubai | Element8 JavascriptjobsJobs dubai Javascriptjobs ↗
3. Business Development Executive Jobs In Dubai | Element8 Jobsinindia Jobs dubai Jobsinindia ↗
4. Business Development Executive Jobs In Dubai | Element8 HungaryjobsJobs dubai Hungaryjobs ↗
5. Business Development Executive Jobs In Dubai | Element8 Topjobsearch Jobs dubai Topjobsearch ↗
6. Business Development Executive Jobs In Dubai | Element8 Delhijobs Jobs dubai Delhijobs ↗
7. Business Development Executive Jobs In Dubai | Element8 Iraqjobs Jobs dubai Iraqjobs ↗
8. Business Development Executive Jobs In Dubai | Element8 Washingtondcjobs Jobs dubaWashingtondcjobs ↗
9. Business Development Executive Jobs In Dubai | Element8 NotaryjobsJobs dubai Notaryjobs ↗
10. Business Development Executive Jobs In Dubai | Element8 Newyorkcareerhub Jobs dubaNewyorkcareerhub ↗
11. Business Development Executive Jobs In Dubai | Element8 Canadajobscareer Jobs dubaCanadajobscareer ↗
12. Business Development Executive Jobs In Dubai | Element8 Referralrecruits Jobs dubai Referralrecruits ↗

13. **Business Development Executive Jobs In Dubai | Element8 Studyjobs Jobs dubai Studyjobs ↗**
14. **Business Development Executive Jobs In Dubai | Element8 Singaporejobs Jobs dubai Singaporejobs ↗**
15. **Business Development Executive Jobs In Dubai | Element8 HrjobsJobs dubai Hrjobs ↗**
16. **Business Development Executive Jobs In Dubai | Element8 ForestjobsJobs dubai Forestjobs ↗**
17. **Business Development Executive Jobs In Dubai | Element8 Chemistryjobs Jobs dubai Chemistryjobs ↗**
18. **Business Development Executive Jobs In Dubai | Element8 GuatemalajobsJobs dubai Guatemalajobs ↗**
19. **Business development executive jobs in dubai | element8 Jobs Dubai ↗**
20. **AMP Version of Business development executive jobs in dubai | element8 ↗**
21. **Business development executive jobs in dubai | element8 Dubai Jobs ↗**
22. **Business development executive jobs in dubai | element8 Jobs Dubai ↗**
23. **Business development executive jobs in dubai | element8 Job Search ↗**
24. **Business development executive jobs in dubai | element8 Search ↗**
25. **Business development executive jobs in dubai | element8 Find Jobs ↗**

Source: <https://ae.expertini.com/jobs/job/business-development-executive-jobs-in-dubai-ele-dubai-element8-1968-29194/>

Generated on: 2024-05-01 by [Expertini.Com](https://expertini.com)