

## Business Development Executive Jobs In Dubai | Pop Social

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Company: Pop Social

Location: dubai

Category: other-general

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#### About the job

We are seeking passionate, dedicated people to join as a Business Development Executive. As the Business Development Executive, you will be responsible for developing the partnerships that drive our transactional volume and growth over the coming years. We are looking for a partnerships lead who can help to implement and refine our strategy, drive integrations, and establish commercial and promotional partnerships.

#### Requirement

- Prior experience working in partnerships/business development for a rapidly scaling company
- You are passionate about crypto and know what's happening in the space
- You have a solid crypto network (protocols, liquidity providers etc.).
- You have experience developing programs to build, nurture and grow relationships with business and technical leaders
- You have an excellent product and commercial instincts that will help inform our roadmap of products and programs
- You are driven and results-oriented, but humble and self-aware
- Concise speaker, storyteller, & writer who can deliver the message to target customers effectively and attractively
- Advanced understanding of blockchain technologies (Defi), the cryptocurrency market, exchanges, wallets, and how all the ecosystem partners work together.

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