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Business Development Executive Jobs In Dubai UAE 2023 | Crossover

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Company: Crossover

Location: dubai

Category: other-general

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Description: Hundreds of software businesses run on the Trilogy Business Platform. For three decades, Trilogy has been known for 3 things: Relentlessly seeking top talent, Innovating new technology, and incubating new businesses. Our technological innovation is spearheaded by a passion for simple customer-facing designs. Our incubation of new businesses ranges from entirely new moon-shot ideas to rearchitecting existing projects for today's modern cloud-based stack. Trilogy is a place where you can be surrounded with great people, be proud of doing great work, and grow your career by leaps and bounds.

Responsibilities: Sales calls with prospects

Training and knowledge development

Emails and admin related to sales calls

Reading robotic sales scripts all day

Customer support calls

Working on one boring product all the time Requirements: Minimum of 2 years sales experience qualifying inbound leads and/or closing deals over the phone

English speaker capable of handling natural, dynamic conversations, not just reading from a script#J-18808-Ljbffr

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