

Business Development Executive | Point Perfect Technology Solutions Dubai

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Company: Point Perfect Technology Solutions

Location: ras al khaymah

Category: other-general

Business Development Executive | Point Perfect Technology Solutions Dubai

PPTS India Pvt Ltd (www.pptssolutions.com)

Official Odoo Gold Partner in India, France and USA

Headquartered in India with Offices across France, USA and Singapore

22+ years of Experience in IT

10+ years exclusively in Odoo

75+ Successful Odoo implementations completed so far for clients in manufacturing, eCommerce, recycling and more.

160+ Employees and 220+ Clients

40+ In-house Odoo Techno-Functional Experts

· Present, promote and sell IT products/software development and designing services using solid arguments to existing and prospective clients.

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equired Skills:

- Strong communication.
- Client Handling.
- Lead Generation.
- Interaction with clients.
- Following up with new business opportunities.
- Proven track record within a proactive sales role

Job Qualifications

- Bachelor's degree in Business Administration, Marketing, or a related field (MBA preferred).
- Experience in both pre and after sales environments
- Exceptional customer service skills
- Proficient in database management and IT
- The ability to work well in a team and demonstrate history of achieving results
- Willingness to travel as needed to meet clients and attend events.

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