

United Arab Emirates Jobs Expertini®

Business Development Executive | Royal Joinery

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Company: United Al Saqer Group

Location: abu dhabi

Category: other-general

Royal Joinery has its own dedicated workshop to assist clients on high profile projects that require international expertise and a degree of workmanship that eliminates the need to source sub-contractors and third-party furniture suppliers. Our primary focus is on carpentry and woodwork specialties across a wide variety of projects and sectors through the delivery of sophisticated qualified experts in their field and innovative techniques and equipment.

You: Are you a diversified professional looking for a role within an ambitious Company? Are you confident, able to influence, challenge and build relationships at all levels? We are recruiting a Business Development Executive to join our exceptional team at Royal Joinery in Abu Dhabi. This is an exciting and challenging opportunity for someone with proven joinery experience who is personable and capable to quickly establish their credibility. If you are excited by a challenge, have a can-do attitude and a passion for leaving your mark on an organization then this is the opportunity for you. We want to encourage you to grow and challenge yourself because when we pursue excellence, we create great experiences together and with our customers..... Sounds like YOU? Then read on.

Your responsibilities:

Create awareness and implement effective sales approach strategies. Create a database for all the contacts and update it every month. Formulating and implementing short & long term business strategies and plans. Conducting consumer/ market research and identifying business friendly propositions. Market surveys to determine competitor products & pricing. To promote the company and services through all social media channels

To succeed in this role, you should have the following skills and experience:

- Relevant experience in Joinery/Construction
- Previous experience with large projects
- UAE Driving licence
- Excellent leadership and communication skills

Benefits:

In return, we offer you a path towards your most rewarding career and an opportunity to be part of one of the leading family groups within the UAE. Additionally, we provide a competitive benefits package for all successful candidates. Location: Mussafah, Abu Dhabi #J-18808-Ljbffr

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