

Business Development Executive - Spider Access

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Company: Qureos Inc

Location: , , United Arab Emirates

Category: other-general

Business Development Executive Spider Access Cladding Works and Building Cleaning LLC is looking for a Business Development Executive to drive growth and expand our business. The ideal candidate should possess strong communication skills be a selfstarter and possess a track record of exceeding sales targets. Previous experience working in the Construction Field Oil and gas and knowledge of the rope access industry is a must. Job Responsibilities: Identify develop and close business opportunities to meet sales targets Develop and nurture relationships with clients and partners Monitor market trends and anticipate customer needs Analyze customer feedback to identify opportunities for improvement Develop strategies to expand market share and increase revenue Prepare and deliver presentations to prospective clients Negotiate contracts and establish longterm relationships with clients Job Requirements: At least 5 years of sales experience in a related field Proven track record of meeting or exceeding sales targets Excellent communication and interpersonal skills Ability to work independently and as part of a team Strong problemsolving and negotiation skills Knowledge of market trends and customer needs Proficiency in MS Office Salesforce and other relevant software Arabic Speaking Candidates Preferred If you are an ambitious selfstarter with a passion for sales please submit your resume and cover letter for further consideration. We look forward to hearing from you.

#J-18808-Ljbffr

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