

United Arab Emirates Jobs Expertini®

Business Development Executive

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Company: Dubai Limited

Location: united arab emirates

Category: other-general

Category: Business Development Career Level: Experienced (Non-Managerial) Experience: 2 Years Required Qualification: bachelor degree Requires Traveling: No Salary: Salary Not disclosed Salary Type: Per Month Total Vacancies: 3 Skills: executivesales teamssoftware solutions beautyfitness business executive visa license communication skills english arabic setting phone email handling customer process software sales executive customer service presentation skills interpersonal skills

Description

About the Company: Flyksoft is a comprehensive business management software designed to help businesses streamline their appointments and improve efficiency. The software is built to provide a single platform for managing various aspects of a business automating appointments, monitoring inventory, processing payments smoothly, and much more.

Job Summary: We are looking for a passionate Business Executive to join our sales team. The sales executive's responsibilities include Meet Clients As we are provide software solutions to beauty and Fitness Industry To be successful as a Business executive you should be an inspired self-starter and able to drive sales growth.

Key Responsibilities: Candidate should be from UAE. Candidate should have a valid visa Husband or Father visa. Driving license is mandatory. Excellent Communication skills in English and Arabic is must

Business Executive Responsibilities: Setting sales goals and developing sales strategies. Researching prospects and generating leads. Contacting potential and existing customers on the phone, by email, and in person. Handling customer questions, inquiries, and complaints. Preparing and sending quotes and proposals. Managing the sales process through specific software programs.

Qualification and Skills: 1+ years of UAE sales experience is a must. Excellent customer service and sales skills. Excellent

phone and presentation skills. Superb interpersonal skills, including the ability to quickly build rapport with clients. Proficiency in Microsoft Office. Good negotiation and problem-solving skills. Job Specification mohammad ibrahim (Recruiter) is in search of talented and motivated individuals for the post of Business Development Executive in the field of Business Development in one of their office located in Dubai - United Arab Emirates. The ideal candidate should have bachelor degree qualification and at least 2 years of experience. The position require executive, sales, team, software solutions, beauty, fitness, business executive, visa, license, communication skills, english, arabic, setting, phone, email, handling, customer, process, software, sales executive, customer service, presentation skills, interpersonal skills mandatory skills. This is a Full-Time morning shift job. Disclaimer: Vacancies.ae is an exclusive platform that ought to help jobseekers & employers to be joint. We restrict any endorsement that demand for money and strictly advice against sharing personal or bank related information. If you notice any deception or fraudulent, kindly send us an email at support@vacancies.ae.

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