Business Development Executive – Workforce Solutions Jobs

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Company: Transguard Group

Location: , , United Arab Emirates

Category: other-general

1- Business Development Executive – Workforce Solutions

Job: Full Time

Location: UAE

Description:

To develop new business in the outsourcing industry

Job Responsibilities:

Maintain extensive knowledge of the outsourcing Industry and of the current market

conditions

Attracting new clients by innovating and overseeing the sales process for the business

Working with senior team members to identify and manage company risks that might prevent

growth

Identifying and researching opportunities that arise in new/ existing markets

Job Requirements:

The successful incumbent will have strong communication and presentation skills.

He/she will possess the ability to influence and negotiate with others.

Carry commercial awareness.

Demonstrate the ability to think creatively and strategically.

#J-18808-Ljbffr

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