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The company has a powerful brand it is a simple matter to introduce jobsglobal to new companies;

Develop new clients and deliver for them multinational manpower solutions;

Use, update and maintain data within the company ERP system relating to clients;

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Responsibilities

Perform market research in order to identify new opportunities within the market;

As a key account manager be a single point of contact for key strategic clients;

Qualifications:

Must understand the bulk overseas recruitment industry from the perspective of an agency employee or from within an HR/Talent Acquisition or Operations department of a client;

Our sales approach is consultative in nature and requires a high degree of industry knowledge

and highly developed customer service ability;

Cold calling with form part of the early stages of the employment role, for this all candidates

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Requirement

High level of verbal communication skills;

Able to meet clients in person or via video calls;

Good written English skills.

Fluent in English and highly computer literate;

Arabic language skills would be useful for some positions

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