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We are looking for an experienced Business Developer (m/f/d) who has excellent knowledge of German and English and is able to communicate effectively with customers from the UAE.

You will work in a dynamic environment and be responsible for business development as well as managing existing customer relationships.

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ResponsibilitiesDevelop long-term growth plans and strategies to develop new business opportunities and expand existing business relationships.

Build and maintain long-term relationships with customers, partners and other, relevant stakeholders.

Prepare business cases for new projects or investments and negotiate contracts with potential business partners.

Monitor and coordinate business projects to ensure they are completed on time and within budget.

Identify and build strategic partnerships or alliances to support the growth of the business.Apply Also Kuwait Airways Careers: UAE-Kuwait-Germany-Philippines

RequirementSerious interest in business development!

Excellent communication skills in German and English, both spoken and written

Knowledge of UAE business practices and cultural differences

Negotiation skills and persuasiveness

Results-oriented approach and the ability to achieve sales goals

You are a team player and excited to learn from your experienced colleagues!Apply Also

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