

Business Development manager BD SELECT Dubai

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Based in Dubai since 2001, BD SELECT is an established Management Consultancy with an expertise based on the “hands-on” experience of its consultants: all highly qualified industry experts with extensive backgrounds in various fields including retail, finance, oil and gas, hospitality, construction, IT.

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For a growing Executive Search company based in Dubai

Develop relationships with potential and current clients.

Set and attend business meetings with clients.

Master being the point of contact for candidates and clients in the recruitment process.

Work closely with colleagues to achieve the best results for clients and candidates.

Meet and exceed challenging personal and team targets.

Oversee the entire sales cycle, from business development/generation to placement and proper follow-up.

Requirements

With a sales background, and a proven record in this industry, you are immediately operational.

5 years in a similar role in the UAE

A desire to join a fast-paced, performance oriented culture

Excellent organizational and time management skills

Ability to utilize negotiation and influence within a conversation

A competitive and entrepreneurial mindset

Strong knowledge in MS Office

Don't miss out on this exciting opportunity – apply now at dubaiofferz.com/#J-18808-Ljbfrr

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