

Business Development Manager | Denizey Platform Dubai

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Company: Denizey Platform

Location: dubai

Category: other-general

Business Development Manager | Denizey Platform Dubai

Denizey is a software digital platform that offers professional programs and job opportunities for fresh graduates. We set out to create a new interactive way of learning for students to prepare them well for the labor market.

This is a full-time hybrid role for a Business Development Manager. The Business Development Manager will be responsible for developing and implementing growth strategies to increase revenue and expand the customer base. They will work closely with the marketing team to identify new business opportunities, manage relationships with key stakeholders, and conduct market research. The Business Development Manager will be based in Dubai, with flexibility for some remote work.

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Qualifications

Business development and B2B sales experience

Strong analytical and problem-solving skills

Ability to build and manage relationships with key stakeholders

Excellent written and verbal communication skills in English and Arabic

Experience in the education or technology industry is a plus

Bachelor's degree in Business, Marketing, or related field

Ability to work independently and in a team environment

Flexibility and adaptability to changing circumstances

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