## **United Arab Emirates Jobs Expertini®**

## **Business Development Manager – Energy Projects Jobs in Dubai**

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Company: GAC Group

Location: dubai

Category: other-general

Business Development Manager – Energy Projects Jobs in DubaiFor More Top Organization Jobs Click HereDescription:

Regional Business Development Manager – MEA – Energy Projects is responsible for leading Business Development & key account customer management for MEA related to GAC Energy Projects business. Focus will be to Target EPC, Subsea, Renewables, Decommissioning & Dredging customers to provide integrated Shipping & logistics solutions.

Job Responsibilities: Identifying upcoming projects in the region & proposing integrated solutions to clients.

Develop an intimate understanding of customers' business using variety of sources, identify & explore the commercial opportunities.

Developing and maintaining long term strategic relationship with Energy clients in the region.

Develop innovative solutions for customers that not only support our current product portfolio but lead the business in improving those products. Job Requirements: Minimum 3 years' managerial experience in Supply Chain/Sales/Logistics department

Decision making capabilities

Ability to work in a diverse environment and culture

Network and relationship building both with external and internal customers#J-18808-Ljbffr

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