

## Business Development Manager - Facilities Management

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Company: Big Fish Recruitment

Location: Abu Dhabi

Category: other-general

### The Role

Business Development Manager - Facilities Management - Abu Dhabi, UAE Our client is a reputable FM company already established in KSA. They are currently seeking a Business Development Manager to join their UAE operation. The successful candidate will be based in Abu Dhabi, UAE Responsibilities: - Generate new business leads and market opportunities. - Own and manage relationships with clients to ensure growth within account expansion. - Generate an up to date client/prospect database. - Manage bid management team. - In-charge in bid management, tender, and business development. - Conduct business development activities. - Manage and deliver bid development - bid writing, compilation of fees, bid presentations.

### Requirements

Requirements: - Degree or Diploma in a relevant field - Generate new business leads and market opportunities. - Proven working experience in Business Development in FM industry - Advanced business development skills and entrepreneurship mind-set.

### About the company

Service Our aim is to provide our clients and candidates with a consistent, quality service that goes beyond the norm, giving them peace of mind and complete trust in our ability to meet their needs. Knowledge Big Fish consultants specialise in their fields and have extensive experience in the region and beyond. We take pride in our knowledge and network and

believe that our relationships are built on trust and integrity and are made for the long term. Care At Big Fish, as well as caring for the people we work with, we also care about the world and environment we live in, that's why Big Fish support initiatives that promote human welfare, environmental protection and sustainability.

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