

United Arab Emirates Jobs Expertini®

Business Development Manager – HORECA Disposable Items

[Apply Now](#)

Company: Plum Jobs

Location: Dubai

Category: other-general

Our client is a well-established distributor of premium food and FMCG brands to the HORECA sector across the United Arab Emirates. We are recruiting a UAE experienced business development manager to join their Dubai team. In collaboration with the principal, the role will spearhead the brand across all fine dining and specialty restaurants and cafes to deliver sustainable revenue and market share growth. Role Summary Develop strategies and action plans to promote the brand within the HORECA sector through client visits and promotional marketing to meet annual sales targets. Mandatory Skills & Experience 7-10 years UAE experience building food and / or FMCG brands across the HORECA sector through business development, account management and client retention. Commercial and financial acumen to analyze and pricing, packaging, positioning and revenue and volume sales. Strong negotiation skills to achieve win-win outcomes to onboard new clients. UAE driving license is mandatory. Candidate Profile Currently living in the United Arab Emirates must be able to live in Dubai. Fluent in English. Self-motivated and results driven; excellent interpersonal, communication and presentation skills. Education Bachelors degree

[Apply Now](#)

Cross References and Citations:

1. Business Development Manager – HORECA Disposable Items Tourismjobs Jobs Dubai Tourismjobs ↗
2. Business Development Manager – HORECA Disposable Items Anyeventhire Jobs Dubai Anyeventhire ↗
3. Business Development Manager – HORECA Disposable Items Courtjobs Jobs Dubai Courtjobs ↗
4. Business Development Manager – HORECA Disposable Items Searchukjobs Jobs Dubai Searchukjobs ↗
5. Business Development Manager – HORECA Disposable Items Professorjobs Jobs Dubai Professorjobs ↗
6. Business Development Manager – HORECA Disposable Items Entrepreneurshipjobs Jobs Dubai Entrepreneurshipjobs ↗
7. Business Development Manager – HORECA Disposable Items Craigsjobs Jobs Dubai Craigsjobs ↗
8. Business Development Manager – HORECA Disposable Items Unitedkingdomjobs Jobs Dubai Unitedkingdomjobs ↗
9. Business Development Manager – HORECA Disposable Items Seattlejobsearch Jobs Dubai Seattlejobsearch ↗
10. Business Development Manager – HORECA Disposable Items Politicaljobs Jobs Dubai Politicaljobs ↗
11. Business Development Manager – HORECA Disposable Items Nodejobs Jobs Dubai Nodejobs ↗
12. Business Development Manager – HORECA Disposable Items Australiajobscareer Jobs Dubai Australiajobscareer ↗
13. Business Development Manager – HORECA Disposable Items Petsjobs Jobs Dubai Petsjobs ↗
14. Business Development Manager – HORECA Disposable Items Irelandjobs Jobs Dubai Irelandjobs ↗
15. Business Development Manager – HORECA Disposable Items Jobsinindia Jobs Dubai Jobsinindia ↗
16. Business Development Manager – HORECA Disposable Items Plumberjobs Jobs Dubai Plumberjobs ↗

17. **Business Development Manager – HORECA Disposable Items Developerjobs Jobs Dubai Developerjobs ↗**
18. **Business Development Manager – HORECA Disposable Items Maxillofacialjobs Jobs Dubai Maxillofacialjobs ↗**
19. **Business development manager – horeca disposable items Jobs Dubai ↗**
20. **AMP Version of Business development manager – horeca disposable items ↗**
21. **Business development manager – horeca disposable items Dubai Jobs ↗**
22. **Business development manager – horeca disposable items Jobs Dubai ↗**
23. **Business development manager – horeca disposable items Job Search ↗**
24. **Business development manager – horeca disposable items Search ↗**
25. **Business development manager – horeca disposable items Find Jobs ↗**

Source: <https://ae.expertini.com/jobs/job/business-development-manager-horeca-disposable-i-dubai-plum-jobs-2676280000/>

Generated on: 2024-05-06 by Expertini.Com