

## Business Development Manager - IQminds Technology

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Company: Talent Pal

Location: united arab emirates

Category: other-general

Business Development Manager Al Nahda1 Dubai Were looking an experienced and resourceful Business Development Manager to develop and implement growth opportunities in existing and new markets. Were searching for professionals that have a solid track record of creating longterm value for organizations. Business Development Manager Skills Sales experience in web/mobile/software/Digital marketing solutions. Good communication skills. Knowledgeable in creating proposals ( Documentation and Presentation) Identifying new sales leads/follow up leads. Attending Meetings. Maintaining fruitful relationship with existing customers Excellent time management Ability to handle pressure and meet deadlines Experience: At least 12 years experience in UAE Business Development Manager Qualifications Proven working experience as a business development manager sales executive or a relevant role Bachelors degree in computer science MBA in business administration sales or relevant field Proven sales track record Proficiency in English Market knowledge Communication and negotiation skills Time management and planning skills

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