

## Business Development Manager Jobs in Abu Dhabi | DHL

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Company: DHL

Location: , Abu Dhabi Emirate, United Arab Emirates

Category: other-general

1- Business Development Manager

Job: Full Time

Location: Abu Dhabi, UAE

Job Responsibilities:

Seeks and prospects for BC targets to win new customers generally in the 30k-500k Euro range Net Sales per annum

Plans and manages medium to large – sized Business Customers

Builds rapport and trust with customers by being informed about customer's business and the market

Assesses the type and size of customer needs

Job Requirements:

5-6 years' experience in new business sales

Deep knowledge on DGF products (AFR/OFR)

Good communication and presentation skills, ideally selling experience in competitive markets

Good English and Arabic Both Written and Spoken

#J-18808-Ljbffr

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