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Business Development Manager Responsibilities:Contacting potential clients to establish rapport and arrange meetings.

Planning and overseeing new marketing initiatives.

Researching organizations and individuals to find new opportunities.

Increasing the value of current customers while attracting new ones.Business

Development Manager Requirements:Bachelor's degree in business, marketing or related field.

Experience in sales, marketing or related field.

Strong communication skills and IT fluency.

Ability to manage complex projects and multi-task.#J-18808-Ljbffr

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