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This full cycle BDM role reports to me directly. We'll be working long hours together. Don't apply if you are looking for work, life balance. This is a young startup, and we need to work much harder to stay alive and get ahead of larger companies. We're looking for someone ready to immerse themselves head-first into sales acquisition channels, breaking new accounts wide open, closing those crucial deals, and fostering indispensable relationships with key contacts in our target segments.

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Responsibilities

We are allergic to political correctness. What we care about is what you bring to work, and why you bring it, what drives you. We don't care about your gender, ethnicity, religion or any other personal choices you make. Just bring your best self to work and work like hell. We promise you a lot of learning at a very fast pace.

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Requirement

Before you dash off that application, hold up. Flagright isn't for everyone. If you aren't up for pushing yourself to grow at a rapid pace, you'll get burned out. We set the performance bar sky-high and evaluate honestly and fairly, focusing on improvement over niceties. As you would agree, sales is one of the easiest domains to evaluate performance. We will look at your numbers first and cultural fit.

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