

Business Development Manager | Sasha Beauty Salon UAE Dubai

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Company: Sasha Beauty Salon UAE

Location: Dubai

Category: other-general

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Sasha Beauty Salon, with its unique bouquet of services, is one of the first salons in the Emirates to offer a complete “Salon Spa” experience in U. A. E. Established in 1994, Sasha employs some of the best hairstylists and beauticians in the country. We pride in making your every experience as unique as you and we continually better our services to exceed your expectations

This is a full-time on-site role for a Business Development Manager at Sasha Beauty Salon UAE located in Dubai. The Business Development Manager will be responsible for identifying new business opportunities, building and maintaining strong relationships with customers and vendors, developing and implementing sales strategies, and analyzing market trends and customer needs. The role requires strong communication and negotiation skills, as well as the ability to work independently and as part of a team.

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Qualifications

Sales and Business Development skills, including prospecting and lead generation, sales planning and forecasting, and closing deals

Excellent communication and negotiation skills

Ability to build and maintain strong relationships with customers, vendors, and other stakeholders

Analytical skills, including the ability to analyze market trends and customer needs, and to develop and implement sales strategies accordingly

Experience in the beauty and wellness industry is a plus

Bachelor's degree in Business Administration, Marketing, or related field

Experience in working with CRM software and other sales too

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