

Business Development Officer Jobs in Dubai, United Arab Emirates

Apply Now

Company: Everything

Location: , , United Arab Emirates

Category: other-general

You are here :Home JobsBusiness DevelopmentOfficer Jobs In Dubai United Arab Emirates
Business Development Officer Jobs in Dubai, United Arab Emirates You are here :Home Jobs
Business DevelopmentOfficer Jobs In Dubai United Arab Emirates Business Development
Officer Jobs in Dubai, United Arab EmiratesWe are looking to hire a Business Development
Officer (BDO) with 5-10 years' experience in sales of banking and payment solutions. The
BDO must have worked with all renownedbanks in UAE and will be responsible for the sales
cycle from cold calls to signing contracts to recurring maintenance. BDO will perform market
analysis and will develop the relationships with the management and senior staff in the
banking and Financial ServiceIndustry .ResponsibilitiesAchieve and enhance sales targets
established by ProgressSoft.Prepare and execute a sales plan for the UAE's market which
meets ProgressSoft's 2022-2026 Strategy and Business plan.Manage the whole sales
cycle, coordinating with Product Owners, Project Managers and Technical Team
Leaders.Work with related ProgressSoft team to ensure proper engagement with customers
and understanding their requirements.Cooperate with the Bidding Team to deliver
documents and proposals which detail the Business Requirement and ProgressSoft
competence.Negotiate proposals and contracts of solutions and recurring
maintenance.Excessive use of ProgressSoft's CRM to build and update client
profiles.Analyze and prepare comparison sheets between ProgressSoft and competitive
products.Identify new markets and opportunities.Develop strong distribution channels with
renowned global, regional and local firms.Original jobs :
<https://ae.mustakbil.com/jobs/job/1016571> Analysis Baby Food Banking Bdo Business

Development Business Requirement Business requirements software Calls Cargo Community

Bank Analysis Baby Food Banking Bdo

#J-18808-Ljbfrr

[Apply Now](#)

Cross References and Citations:

1. Business Development Officer Jobs in Dubai, United Arab Emirates

[Firefighterjobsnearme Jobs , , United Arab Emirates Firefighterjobsnearme ↗](#)

2. Business Development Officer Jobs in Dubai, United Arab Emirates [losjobs Jobs , ,](#)

[United Arab Emirateslosjobs ↗](#)

3. Business Development Officer Jobs in Dubai, United Arab Emirates

[Expertiniworldtech Jobs , , United Arab Emirates Expertiniworldtech ↗](#)

4. Business Development Officer Jobs in Dubai, United Arab Emirates [Denverjobs Jobs , ,](#)

[United Arab Emirates Denverjobs ↗](#)

5. Business Development Officer Jobs in Dubai, United Arab Emirates [Agriculturejobs](#)

[Jobs , , United Arab Emirates Agriculturejobs ↗](#)

6. Business Development Officer Jobs in Dubai, United Arab Emirates [Aucklandjobs Jobs](#)

[, , United Arab EmiratesAucklandjobs ↗](#)

7. Business Development Officer Jobs in Dubai, United Arab Emirates [Jobsinaustria Jobs](#)

[, , United Arab EmiratesJobsinaustria ↗](#)

8. Business Development Officer Jobs in Dubai, United Arab Emirates [Southafricajobs](#)

[Jobs , , United Arab Emirates Southafricajobs ↗](#)

9. Business Development Officer Jobs in Dubai, United Arab Emirates

[UkjobopportunitiesJobs , , United Arab Emirates Ukjobopportunities ↗](#)

10. Business Development Officer Jobs in Dubai, United Arab Emirates [RomaniajobsJobs](#)

[, , United Arab EmiratesRomaniajobs ↗](#)

11. Business Development Officer Jobs in Dubai, United Arab Emirates [SoftwarejobsJobs](#)

[, , United Arab EmiratesSoftwarejobs ↗](#)

12. Business Development Officer Jobs in Dubai, United Arab Emirates [TokyojobsJobs ,](#)

, United Arab Emirates Tokyojobs ↗

13. Business Development Officer Jobs in Dubai, United Arab Emirates

SearchaustralianjobsJobs , , United Arab Emirates Searchaustralianjobs ↗

14. Business Development Officer Jobs in Dubai, United Arab EmiratesTorontojobs Jobs

, , United Arab EmiratesTorontojobs ↗

15. Business Development Officer Jobs in Dubai, United Arab EmiratesTechnologyjobs

Jobs , , United Arab Emirates Technologyjobs ↗

16. Business Development Officer Jobs in Dubai, United Arab EmiratesBeauticianjobs

Jobs , , United Arab Emirates Beauticianjobs ↗

17. Business Development Officer Jobs in Dubai, United Arab EmiratesCiviljobsJobs , ,

United Arab EmiratesCiviljobs ↗

18. Business Development Officer Jobs in Dubai, United Arab Emirates

Searchenginejoblistings Jobs , , United Arab Emirates Searchenginejoblistings ↗

19. Business development officer jobs in dubai, united arab emirates Jobs , , united arab emirates ↗

20. AMP Version of Business development officer jobs in dubai, united arab emirates ↗

21. Business development officer jobs in dubai, united arab emirates , , united arab emirate: Jobs ↗

22. Business development officer jobs in dubai, united arab emirates Jobs, , united arab emirates ↗

23. Business development officer jobs in dubai, united arab emirates Job Search ↗

24. Business development officer jobs in dubai, united arab emirates Search ↗

25. Business development officer jobs in dubai, united arab emirates Find Jobs ↗

Source<https://ae.expertini.com/jobs/job/business-development-officer-jobs-in-dubai-united--united-arab-emir-everything-411-132659/>

Generated on: 2024-05-01 by Expertini.Com