

United Arab Emirates Jobs Expertini®

Business Development Officer – Mortgages | Emirates NBD Abu Dhabi

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Company: Emirates NBD

Location: , Abu Dhabi Emirate, United Arab Emirates

Category: other-general

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Emirates NBD (DFM: Emirates NBD) is a leading banking group in the MENAT (Middle East, North Africa and Türkiye) region with a presence in 13 countries, serving over 20 million customers. As at 30th September 2023, total assets were AED 836 billion, (equivalent to approx. USD 228 billion). The Group has operations in the UAE, Egypt, India, Türkiye, the Kingdom of Saudi Arabia, Singapore, the United Kingdom, Austria, Germany, Russia and Bahrain and representative offices in China and Indonesia with a total of 853 branches and 4,213 ATMs / SDMs. Emirates NBD is the leading financial services brand in the UAE with a Brand value of USD 3.89 billion.

As a Business Development Officer at EmiratesNBD, your role is to increase sales acquisition of home loans in retail banking. Unique contribution of job holder is to achieve given targets and provide new and existing customers high standards of customer service.

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Responsibilities

On Day-to-day basis, you will ...

Achieve sales target for core product.

Achieve sales target for cross sell products.

Deliver superior customer service.

Self-development – Attend training and development programs

Operation Control & Compliance.

To be successful in this role, you will need the following skills and experience ...

2 to 4 years of experience in mortgage

3 to 5 years of experience in sales

1 year of banking experience

Team Oriented and self-motivated.

Graduate or equivalent

Don't miss out on this exciting opportunity – apply now at dubaiofferz.com

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