

# United Arab Emirates Jobs Expertini®

## Business Development Representative

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Company: SERgroup Holding International GmbH

Location: , , United Arab Emirates

Category: other-general

You're already aware that a sales talent resides within you. With us, you'll learn how to unleash it and lay the foundation for a successful career in IT sales! Join our Sales Academy - become a software sales expert! To set you up for a enriching career in tech, we will train you in modern software sales. The Academy's structured learning program includes how to use LinkedIn, phone and email to create conversations and how to run discovery calls with valuable prospects. As a member of our Sales Academy, you will learn the latest best practices. Our experienced Head of Business Development will be by your side as a mentor right from the start and will support you in your development through close and individual coaching. Always one step ahead Once you've completed our program, you'll not only be a sales expert, but also an Enterprise Content Management specialist. Whether it's artificial intelligence, cloud focus or digitalization - our DOXIS software addresses the issues of our time and gives you a head start in your career! Our promise to you

Personalized mentorship - You'll be mentored from the very beginning, gaining insights from industry experts and benefiting from one-on-one coaching

Hands-on projects where you'll work as part of our sales team from the start, building trust and sharpening your sales instincts

A clear career path: We share the same goal - to make you a sales expert! Our program is designed to move you in that direction within 12 to 18 months, depending on your performance

You're right for us if...

- Sales runs in your veins, and you're eager to take your career to the next level
- You're a business graduate (or equivalent) with sales experience and are looking to build on that
- You're passionate about listening to key stakeholders, persuading through your communication and negotiation skills, and collaborating to find the best

solutionsYou're open to modern approaches and don't shy away from innovationYou bring initiative, determination and the drive to quickly become an experienced sales managerYou love to communicate - in fluent English with every additional language as a plusSetbacks don't discourage you; they inspire you to reach new heightsAre you ready for it?We're excited to receive your comprehensive application documents. We're happy to arrange an initial conversation to answer any questions you may have in advance.Recommend job ad:Apply now!SER is one big family with flexibility and great benefits as well as a modern office with first-class equipment.Interested in finding out more?Write to us or give us a call: Yes, I would like to receive emails from SER

#J-18808-Ljbffr

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