

Business Development Specialist (Commission-Based Role)

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Company: MarketingEnds

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Join RKROOT: Business Development Specialist Opportunity

This is not a job.

██████████ professional with a passion for business development and an eye for talent RKROOT, a premier recruitment agency affiliated with MarketingEnds, is expanding its team and seeking a motivated individual to join us as a Business Development Specialist.

About RKROOT:

Specializing in headhunting, HR consultancy, and bespoke recruitment services, RKROOT is your strategic partner in talent acquisition, empowering organizations to find the best fit for their growth journey.

Role:

Business Development Specialist (Commission-Based Role)

Responsibilities:

Attract new clients and leads for recruitment, managing the client acquisition process from inception to closure.

Conduct market research to identify potential clients, industry trends, and the competitive landscape.

Drive lead generation through channels such as cold calling, networking events, and online platforms.

Build and nurture relationships with potential clients, understanding their needs, and

presenting tailored solutions.

Collaborate with internal teams to develop proposals, prepare sales materials, and assist in the negotiation process.

Stay updated with industry developments, market trends, and competitor activities.

Experience Required:

Minimum 1 to 5 years experience in business development.

Experience in recruitment, HR services, or a closely related field is preferred.

Proven track record of establishing and nurturing professional relationships and generating business leads.

Sales and marketing experience, with the ability to promote services and negotiate contracts.

Strong verbal and written communication skills in English and Arabic.

Location:

United Arab Emirates (Remote work opportunity within UAE)

Annual Compensation Agreement:

High commission-based package based on experience and seniority.

If you are passionate about executive recruitment, client relationship management, and are eager to work remotely from anywhere within the UAE while earning competitive commissions, we encourage you to apply for this entrepreneurial opportunity.

#BusinessDevelopment #Entrepreneurship #RKROOT #Recruitment #JoinUs

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