

Business Impact Manager (CMT/ Capabilities/ Digital) - UAE or Riyadh or Doha

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Company: Marsh & McLennan Companies

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WymanDescription: Oliver Wyman is a global leader in management consulting. With offices in more than 70 cities across 30 countries, Oliver Wyman combines deep industry knowledge with specialized expertise in strategy, operations, risk management, and organization transformation. The firm has 7,000 professionals around the world who work with clients to optimize their business, improve their operations and risk profile, and accelerate their organizational performance to seize the most attractive opportunities. Oliver Wyman is a business of Marsh McLennan (NYSE: MMC).For more information, visit www.oliverwyman.com. Follow Oliver Wyman on X @OliverWyman.Oliver Wyman is now looking for a Business Impact Manager (CMT/ Capabilities/ Digital), IMEA region! This role can be based out of our Dubai, Abu Dhabi, Riyadh or Doha office.The OpportunityThe CMT/ Capabilities/ Digital Business Impact Manager role is newly created role within the IMEA Business Impact Team to support the region's growth.The role will primarily support the regional heads of CMT/ Capabilities/ Digital while being an integral part of the regional Business Impact Team and help drive global and regional processes, compliance and best practices within the remit.The Business Impact Manager will play a central role in the management and community building of the supported areas. The role effectively orchestrates practice staff and support provided by the various functions both regionally and

globally. The role will work closely with the regional lead in managing the day-to-day affairs of the practice, acting as a go-to person for all colleagues regarding practice related topics and interface with other relevant support functions to drive seamless collaboration. The role will also be responsible for identifying improvement opportunities, recommend and implement agreed improvement plans, best practices and efficiency increasing initiatives as well as following through on key global and regional processes and KPIs. Key responsibilities of the role include:

- Practice management
- Support practice and capability head in execution of day-to-day to do list
- Act as a central point of contact for practice staff (Partners, affiliated consultants and specialists), support departments and EAs to ensure and facilitate the effective management of the practice
- Plan and drive key internal practice meetings, e.g. partner meetings, all staff updates, events, offsites, etc.
- Proactively prepare meetings including ownership of materials
- PMO responsibilities, track actions and ensure follow-up; support any ad-hoc initiatives for the practice
- Support the practice head with comms, material development for regional and global meetings, work seamlessly with other support functions on reporting and business updates
- Help drive the implementation of the regional strategy as a whole as well as practice specific elements in alignment with the IMEA CoS and Practice Head
- Business development support
- Introduce, run and manage practice pipeline calls following regional best practices
- Be the main point of contact for BD related processes and enquiries for the practice and work seamlessly with the IMEA BD team
- Support the partners with pipeline, data analysis of won/lost opportunities, identify process improvement areas
- Be well versed and familiar with the various offerings within the practice
- Business Impact support
- Be an integral part of the IMEA Business Impact Team and represent the practice while being the champion for regional and global best practice and process implementation for the practice
- Support the IMEA BIT team with practice level process implementation/ roll out/ follow up such as annual CIT review, Partner year end process, other critical business processes
- Help bring the practice and the partners on relevant change journeys
- Work with the events team to set and deliver social calendar on time and budget
- Keep informal pulse on sentiment and flag issues

Experience required 4+ years of experience in professional services company, ideally strong consulting background with excellent PPT, Excel and data analytical skills. Experience in a leading management consulting firm/ industry is highly desirable

Experience dealing with confidential and business critical issues Excellent communication skills, with the ability to effectively interact with colleagues of all levels

Ability to prioritize and manage multiple projects, work independently as

needed and meet tight business deadlinesWillingness to respond to ad-hoc requests and projects, have a can-do and solution-oriented attitudeQuantitative skills, and proficiency in Microsoft Office suite (in particular Excel and PowerPoint)Strong academic credentials, excellent written and verbal communication skills in English, Arabic is a plusWhy join us at Oliver Wyman?At Oliver Wyman, we lead with heart - we love what we do and have fun while we do it! We also strive for breakthroughs by questioning, seeking diverse perspectives, and finding powerful and sustainable solutions. If you share these values and want to work as one and own our impact at the same time, be brave and achieve the amazing with us!We're individuals who are self-starting, motivated, energetic, entrepreneurial about what we doWe have the common aspiration to have an impact, leave a legacy and change the world. We have no interest in running a steady-state business. We want to build, grow and shape the environment around usWe value an environment where every member of Oliver Wyman is encouraged and expected to voice his or her opinionWe believe that to create a true meritocracy we need to remove artificial barriers to opportunityWe value people whose lives balance work and non-work activities because we believe they are both more interesting colleagues and are able to make better contributions to the Firm.We push ourselves hard to deliver excellence, but we also work to extract the maximum benefit from the flexibility of a project-based business. We provide the ability to take career breaks for personal or family reasons. We fundamentally value each other's time and are sensitive to how it is used. We are an output not input-based culture, have respect for people's personal decisions, and believe that one's workload must be sustainable. We seek balance for ourselves and our colleagues.To learn more, please follow us on Facebook, LinkedIn or Twitter:OliverWyman. www.oliverwyman.com/careers Marsh & McLennan Companies and its Affiliates are EOEMinority/Female/Disability/Vet/SexualOrientation/Gender Identity employers.

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