

Business Set-Up Advisor

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Company: Dubai Limited

Location: united arab emirates

Category: other-general

Category: Business Development Career Level: Experienced (Non-Managerial) Experience 2 Years Required Qualification: Graduation Requires Traveling: No Salary: Salary Not disclosed Salary Type: Per Month Total Vacancies: 1 Skills dynamic business setup consultant team business consulting company formation licensing regulatory compliance process local regulations requirements expert options documentation company registration feasibility studies market research empower compliance marketing provider Description Growbox is in search of a dynamic and results-oriented Business Setup Consultant to join our team. We are looking for an ideal candidate with a robust background in business consulting, particularly in the areas of company formation, licensing, and regulatory compliance. As a Business Setup Consultant, your key responsibilities will include guiding clients through the entire setup process, offering strategic advice, and ensuring adherence to local laws and regulations. Responsibilities: Engage with clients to comprehend their business goals, requirements, and preferences related to company formation. Provide clients with expert advice on the most suitable business structures, licensing options, and jurisdictions based on their specific needs. Prepare and submit all necessary documentation and applications for company registration, licenses, visas, and permits on behalf of clients. Conduct feasibility studies, market research, and financial analyses to empower clients in making well-informed decisions. Offer ongoing support and guidance to clients on operational matters, compliance, and best practices. Stay updated on changes in regulations, policies, and industry trends to ensure the provision of accurate and up-to-date advice. Cultivate and maintain strong relationships with clients, partners, and stakeholders to establish enduring partnerships. Requirements:

Bachelor's degree in Business Administration, Marketing, or a related field. A Master's Degree is a plus. Minimum of 3+ years of extensive experience in Consultative Sales. Minimum 1+ years of extensive experience working with a Free Zone or a Corporate Services Provider in the UAE. Highly structured and detail-oriented. Ability to work independently, prioritize tasks, and meet deadlines. Skills: Strong sales, negotiation, and organizational skills with a demonstrated history of converting leads. Excellent communication, negotiation, and interpersonal skills. Proficient in sales planning and execution. Job Specification Grow Box (Recruiter) is in search of talented and motivated individuals for the post of Business Set-Up Advisor in the field of Business Development in one of their office located in Dubai - United Arab Emirates. The ideal candidate should have graduation qualification and at least 2 years of experience. The position require dynamic, business, setup, consultant, team, business consulting, company formation, licensing, regulatory compliance, process, local, regulations, requirements, expert, options, documentation, company, registration, feasibility studies, market research, empower, compliance, marketing, provider mandatory skills. This is a Full-Time morning shift job. Disclaimer: Vacancies.ae is an exclusive platform that ought to help jobseekers & employers to be joint. We restrict any endorsement that demand for money and strictly advice against sharing personal or bank related information. If you notice any deception or fraudulent, kindly send us an email at support@vacancies.ae.

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