

Business Setup Advisors

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Company: Dubai Limited

Location: dubai

Category: other-general

Category: Sales Career Level: Experienced (Non-Managerial) Experience 3 Years Required Qualification: bachelors Requires Traveling: No Salary: 4500 - 6500 AED Salary Type: Per Month Total Vacancies: 4 Skills: business setup dubai company middle east consultancy international clients sales service english languages effective communication arabic chinese russian driving new business communication skills sales planning communication marketing business consultant Description Business Setup Advisors Location: Dubai, UAE Company: KWS Middle East About the Company: KWS Middle East is a renowned business setup and consultancy firm in Dubai, dedicated to assisting local and international clients in establishing and expanding their businesses in the thriving UAE market. We offer a wide range of corporate services and solutions to meet our clients' diverse needs. We are currently seeking a Business Setup Advisors, who is passionate about exceeding sales targets, identifying new opportunities, and delivering exceptional service to our clients. Excellent Fluency in English is a must with a command of any of the following Languages for effective communication with clients. Job Summary: As a Business Setup Advisors specializing in Corporate Services Solutions, you will play a pivotal role in driving growth for our business setup company in UAE. Your primary focus will be on identifying new business opportunities, meeting and surpassing monthly sales targets, and building strong relationships with clients. You should have excellent written and communication skills in English, and should also be fluent in either Russian, Chinese or Arabic. Key Responsibilities: Pipeline Generation: Identify and nurture new business opportunities to develop a robust sales pipeline. Sales Targets: Consistently meet and exceed monthly sales targets by offering our Corporate Services Solutions to

clients looking to establish or expand their businesses in Dubai. Sales Tools: Effectively utilize sales tools and resources to identify new leads and secure repeat business from existing clients. Client Engagement: Build and maintain strong relationships with clients, understanding their unique requirements and delivering tailored solutions. Sales Planning: Develop and execute sales plans and strategies specific to Dubai's business setup market to maximize revenue and profitability. Qualifications and Skills: Excellent communication and written skills in English, with a command on either of the following Languages • Chinese • Russian • Bachelor's degree in Business, Sales, Marketing, or a related field (Master's degree preferred). • Self-motivated individual with Strong knowledge of Corporate Services Solutions, particularly related to business setup services in Dubai and the UAE. • Proven track record of exceptional sales and negotiation skills, and consistently achieving and surpassing sales targets. • Results-driven with a strong commitment to achieving goals. • Excellent communication, written and interpersonal skills. • Ability to collaborate effectively with colleagues and leadership. • Willingness to travel, if required. Working Conditions: • Competitive salary and performance-based commissions • Ongoing professional development and training opportunities • Supportive and collaborative work environment

If you are a highly motivated Business Consultant with a proven track record in UAE's business setup industry, we invite you to apply for this pivotal role at KWS Middle East. Join our team and play a crucial role in helping clients establish and expand their businesses in the thriving Dubai market through our Corporate Services Solutions.

Job Specification

KWS MIDDLE EAST (Recruiter) is in search of talented and motivated individuals for the post of Business Setup Advisors in the field of Sales in one of their office located in Dubai - United Arab Emirates. The ideal candidate should have bachelors qualification and atleast 3 years of experience. The position require business, setup, dubai, company, middle east, consultancy, international clients, sales, service, english, languages, effective communication, arabic, chinese, russian, driving, new business, communication skills, sales planning, communication, marketing, business consultant mandatory skills. This is a Full-Time morning shift job. Salary vary between 4k to 6k (AED) per month depending upon skills and years of experience candidate got.

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