

Buying Director – Tanagra (Luxury Home & Lifestyle) Jobs in Dubai

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Company: Chalhoub Group

Location: dubai

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Buying Director – Tanagra (Luxury Home & Lifestyle) Jobs in Dubai

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1- Buying Director – Tanagra (Luxury Home & Lifestyle)

Job: Full Time

Location: Dubai, UAE

Description:

Our Buying Director is responsible for setting and implementing the offer & buying strategy for Tanagra, while working closely with different stakeholders on activations (new categories/brands, differentiation of categories/brands, etc.), in alignment with the Tanagra vision. In addition, our Buying Director is responsible for the full life cycle of offer – what to optimize, accelerate, etc.

Job Responsibilities:

Setting and implementing the Buying strategy in line with the Business objectives and contribute to the overall process of decision-making

Champion the relationships with supply chain, marketing, operations and ecommerce

Set the yearly budget in line with plans and needs and monitor the implementation of the budget

Generate and develop the gross margin and sell-out targets during budgeting and ensure they are accurate, achievable, challenging and aligned

Job Requirements:

Preferably have Luxury Homeware experience (multiband)

Has existing relationships with high end brands, ideally some of the ones we currently carry in Tanagra

Experience online and offline, with a strong understanding of how to target different customers (ie Gen Z and Millennials)

Ability to set up Tanagra Buying strategy in line with growth for the next 1 – 2 years both online and offline

#J-18808-Ljbffr

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