

## Buying Manager

[Apply Now](#)

Company: Al Futtaim Group

Location: dubai

Category: other-general

All merchandise 'planning' follows the "think/plan/buy/move and sell" principle ensuring the process is adhered to at all times. • Merchandise assortments follow the good/better/best principle. • Ensures that 'Category Management', encompassing the above, through to in-store Planograms & layouts are followed and adheres to the process. • Sets the Product Category range priorities in accordance with the overall merchandise strategy and is agreed with the Head of Category and GM. • Keeps updated about local market conditions and requirements in each territory, such as "taste levels", developing trends, competitor growth & customer buying habits as well as product acceptability. All these factors are used to ultimately arrive at a decision regarding range selection and the width & depth of the different product areas within the range. • Ensures the range is selected, priced & delivered, taking account of the product lifecycle as well as our supply chain and warehousing capabilities. • Maintaining 96% in-store product availability on 4,500 'A' lines (approx 65% of sales) Product Forecast and Merchandise Management • Maintains ongoing communication with the ACE Regional Warehouses (Shanghai and Jebel Ali, as well as the ACE RSC in Long Beach, California), regarding all issues related to the 'ACE sourced' product range & product forecasts. • Ensures that sales forecasts are adapted to sales patterns in order to achieve an optimal goods flow. • Works closely with the 3PL partner & Planning & Business Analytics. Reviews performance of merchandise, plans vs. actual, viability of a particular item, stock cover etc. Based on analysis raises awareness of any product that may not be performing and plans for promotions, price cuts etc. Also identifies 'best sellers' and ensures that stock cover for these is adequate & reflects sales projections. • Ensures that product

newness is maintained, i.e. that new products are introduced in a timely manner and discontinued ranges are cleared in an effective manner through part sale and other 'clearance' or promotional activities thereby ensuring that the aged stock profile & 'quality' of stock is kept to a minimum. • Ensures the OTB is set and managed and whether it is being operated by the buying or store teams is always in line with expectations. • Ensures the 'Promotional Strategy' is delivered, with the target sell through being achieved and has a full understanding of how they'll deliver the promotional buying brief. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. As a diversified organisation, we bring the quality and reputation of more than 200 companies into your life. Al-Futtaim's 42,000 dedicated employees are committed to helping you make the right choice – no matter your location or need – in sectors as varied as automotive, retail, real estate and finance. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

#J-18808-Ljbffr

[Apply Now](#)

#### Cross References and Citations:

1. [Buying Manager EmployemenowJobs dubaEmployemenow](#) ↗
2. [Buying Manager Denverjobs Jobs dubaDenverjobs](#) ↗
3. [Buying Manager Devopsjobs Jobs dubaDevopsjobs](#) ↗

4. **Buying Manager Karachi**Jobs Jobs dubaKarachiJobs ↗
5. **Buying Manager Thejobsearch** Jobs dubaThejobsearch ↗
6. **Buying Manager Birmingham**Jobs Jobs dubaBirminghamJobs ↗
7. **Buying Manager Email**Jobs Jobs dubaEmailJobs ↗
8. **Buying Manager Nutritionist**Jobs Jobs dubaNutritionistJobs ↗
9. **Buying Manager Civil**JobsJobs dubaCivilJobs↗
10. **Buying Manager Srilanka**Jobs Jobs dubaBrilankaJobs ↗
11. **Buying Manager Iexpertini** Jobs dubaIexpertini ↗
12. **Buying Manager Tourism**JobsJobs dubaITourismJobs↗
13. **Buying Manager Sap**Jobs Jobs dubaBapJobs ↗
14. **Buying Manager Berlin**jobsearch Jobs dubaBerlinjobsearch ↗
15. **Buying Manager Graduate**jobsnearme Jobs dubaGraduatejobsnearme ↗
16. **Buying Manager Southkorea**Jobs Jobs dubaSouthkoreaJobs ↗
17. **Buying Manager Supplychain**JobsJobs dubaSupplychainJobs ↗
18. **Buying Manager Findpython**Jobs Jobs dubaFindpythonJobs ↗
19. **Buying manager Jobs Dubai** ↗
20. **AMP Version of Buying manager** ↗
21. **Buying manager Dubai Jobs** ↗
22. **Buying manager Jobs Dubai** ↗
23. **Buying manager Job Search** ↗
24. **Buying manager Search** ↗
25. **Buying manager Find Jobs** ↗

Source:<https://ae.expertini.com/jobs/job/buying-manager-dubai-al-futtaim-group-1968-27223/>

Generated on: 2024-05-03 by Expertini.Com