

## Buying Manager

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Company: Chalhoub Groups

Location: dubai

Category: other-general

The job posting is outdated and position may be filled. You will develop the buying team (where applicable) into assuming full responsibility of own areas of business. • Manage a complex portfolio of brands. • Demonstrate creative drive & talent in planning, selecting & buying product. • Utilize knowledge & expertise to bring in innovative new merchandise, new concepts & potentially exclusive product to attract new customers & grow sales. • Influence & challenge OTB creation, managing how to spend OTB. • Analyze & interpret sales figures to make good business decisions. • Take responsibility for gross margin, stock turn & sell thru. • Actively participate in buys, product selection, & quantifying orders. • Manage the sale markdown strategy & stock liquidation. • Present the buys to management & store team. • Work closely with marketing, vm & store teams, supply chain & e-commerce. • Demonstrate awareness of trends, global market trends & competitors. • Own supplier relationship & communication. • Actively negotiate with suppliers on stock swaps, RTVs, markdown contribution.

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