

## Car Purchaser (Used Car Industry)

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Company: Steerwellauto

Location: Sharjah

Category: other-general

### Job Summary:

We are looking for an experienced and knowledgeable Car Purchaser to join our team in the used car industry. The Car Purchaser will be responsible for assessing and valuing used cars brought in for sale or trade-in and negotiating fair purchase prices with customers. The ideal candidate should have a strong understanding of the automotive market, excellent negotiation skills, and the ability to accurately evaluate the condition and value of used cars. As a Car Purchaser, you will play a vital role in acquiring high-quality used car inventory for our dealership.

### Responsibilities:

- Assess and inspect used cars brought in for sale or trade-in to determine their condition and market value.
- Conduct research and use industry resources to accurately evaluate the value of various car makes and models.
- Negotiate purchase prices with customers, ensuring fair and competitive offers.
- Maintain up-to-date knowledge of the used car market trends and pricing to make informed purchasing decisions.
- Build and maintain strong relationships with customers and private sellers to ensure a steady supply of used cars.
- Coordinate with the sales and inventory teams to ensure purchased cars are appropriately displayed and ready for sale.

- Manage all necessary paperwork and documentation related to car purchases.
- Ensure compliance with legal and regulatory requirements related to car purchasing and sales.
- Monitor and track inventory levels and make purchasing decisions based on inventory needs and market demands.
- Collaborate with the marketing team to promote and advertise our car purchasing services to attract potential sellers.

Requirements:

- Proven experience as a Car Purchaser or in a similar role in the used car industry.
- Strong knowledge of the automotive market, particularly in the used car segment.
- Excellent negotiation and communication skills to build rapport with customers and private sellers.
- Attention to detail and the ability to accurately assess the condition and value of used cars.
- Ability to work independently and make purchasing decisions based on market trends and inventory needs.
- Bachelor's degree in Business, Marketing, or a related field is preferred.
- Valid UAE driving license is required.

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