

## Cargo Revenue Optimization Executive Job at Air Arabia Sharjah

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Company: Air Arabia

Location: , Sharjah Emirate, United Arab Emirates

Category: business-and-financial-operations

Cargo Revenue Optimization Executive Job at Air Arabia Sharjah

### Job Responsibilities:

Contribute to surpass agreed targets through capacity control & yield management by optimizing cargo mix, increasing yield, and boosting load factor.

Improve revenue management through capacity/ demand forecasting with corresponding yield improvement based on demand and capacity trends, being cognizant of competitor activity.

Manage daily capacity optimization on all flights/ trucks from UAE and/or assigned hub by appropriate prioritization of cargo, preparation of load plan, and replanning of offloaded cargo.

Conduct benchmark analysis to keep abreast with competitors' position/ actions, market conditions/ intelligence, customer needs, and revenue enhancing opportunities.

### Job Requirements:

Bachelor's degree or equivalent (in management would be an advantage).

Training in cargo pricing & capacity management is essential. Cargo operational experience is an advantage.

Proficient in Microsoft Office (Word, Excel, PowerPoint).

Fluent in English language

#J-18808-Ljbffr

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