

## Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management Corporation

[Apply Now](#)

Company: Rotana Hotel Management Corporation

Location: sharjah

Category: other-general

Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management Corporation

Apply Also Senior Specialist Profit Protection Jobs In Dubai | adidas

As a Catering & Events Manager you are responsible to oversee day to day sales efforts of Catering and Events department with specific responsibilities for directing sales, training and maintaining systems in view of achieving the departmental and hotel targets, whereby your role will include key responsibilities such as:

Apply Also flydubai Careers in Dubai Announced Jobs Vacancies

Responsibilities

Monitor Event production and adjust activities, to achieve planned goals

- Plan, establish goals, and administer Events Office function to deliver qualified leads
- Develop active communication and close rapport with Rotana Sales Offices and other sources of sales / Events information & support
- Maintain timely and responsive communication with all accounts and prospects
- Handle all incoming group & banquet leads generated, jointly with the concerned sales division including all communication, negotiation and contracting required
- Assess group business to maximize contribution from available public space, generating room revenues whilst achieving banqueting budgets

Apply Also Rotana Careers 2023: Dubai-Abu Dhabi-Sharjah Vacancies

Requirement

- Yield all leads prior to the offer letter being sent out, in terms of, venue assigned or rates offered

– especially in an area set up

- Ensure that Sales and Catering PMS is well managed, maintained and updated as per company policy & standards

- Ensure all Group's & Events are handled as per the policy and company standards

- Determine the discount rates & percentages, along with the Rev Res Managers and communicate negotiation currencies with all sales divisions

Apply Also ELV & AV Project Manager Jobs In Dubai | United Al Saqer Group

For More JobsSales and Receptionist Jobs In Dubai | SundusSoftware Architect Jobs In

Dubai UAE 2023 | Fabrics ConstructionFrench Head of Department Jobs In Dubai | GEMS

EducationElectric Vehicle Handover Specialist Jobs In Dubai | Al-FuttaimFinancial Analyst

FP&A Jobs In Dubai | Al-FuttaimPE Teachers Jobs In Dubai UAE 2023 | GEMS

SchoolCustomer Support Specialist Jobs In Dubai | AgodaSales Executive Jobs In Dubai

UAE 2023 | Majid Al FuttaimCustomer Experience Specialist Jobs In Dubai | AgodaTax

Compliance Manager Jobs In Dubai | Al-FuttaimWATCH Technician Jobs In Dubai | Al-

FuttaimElectric Vehicle Sales Executive Jobs In Dubai | Al-FuttaimAssociate Director,

Business Operations Jobs In Dubai | AgodaGlobal Senior Product Manager (Bangkok-

based) Jobs In Dubai | AgodaOperations Manager Jobs In Dubai UAE 2023 | Emirates

GroupStrategic Account Manager (Commercial Insurance) Jobs In Dubai | BayzatJunior

Technical Records Engineer Jobs In Dubai | Airhub Aviation#J-18808-Ljbffr

[Apply Now](#)

#### **Cross References and Citations:**

**1. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation Jobs sharjah** ↗

**2. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation Jobs sharjah** ↗

**3. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation Jobs sharjah** ↗

**4. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation Jobs sharjah ↗**

**5. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation Jobs sharjah ↗**

**6. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation search sharjah ↗**

**7. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation job finder sharjah ↗**

**1. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation jobs ↗**

**2. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation jobs ↗**

**3. Catering & Events Manager Jobs In Sharjah | Rotana Hotel Management**

**Corporation jobs ↗**

Source: <https://ae.expertini.com/jobs/job/catering-events-manager-jobs-in-sharjah-rotana-sharjah-rotana-hotel-managem-1968-27009/>

Generated on: 2024-05-06 by Expertini.Com