

United Arab Emirates Jobs Expertini®

Centre Sales Manager

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Company: ManpowerGroup Talent Solutions

Location: dubai

Category: other-general

1. You shall be responsible for achieving weekly/monthly admission target of the centre. 2. You Shall be responsible for delivering impactful sales presentation in nearby areas of respective location. 3. You shall make productive house calls . 4. You Shall be responsible for admission process & documentation, batch formation, giving career seminar at education institutes, schools, colleges etc. 5. Facilitate data management, team management and managing/preparing MIS. 6. Ensuring Proper handling of all queries of students & parents by effective counselling. 7. You shall make productive BA tie ups. 8. You will be required to conduct STP activities regularly for your centres. Requirements: 1) Excellent communication and selling skills. 2) Team Player, Motivator & a good Leader. 3) Should have Fire & Hunger for Sales and should be a consistent High performer. 4) Education Background would be preferred. 5) Preference would be given to Candidates with sales experience in Educational Institutes

#J-18808-Ljbffr

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