United Arab Emirates Jobs Expertini®

Channel Business Manager, SASE (Emerging Markets) Jobs In Dubai

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Company: Palo Alto Networks

Location: , Dubai, United Arab Emirates

Category: sales-and-related

Channel Business Manager, SASE (Emerging Markets) Jobs In Dubai

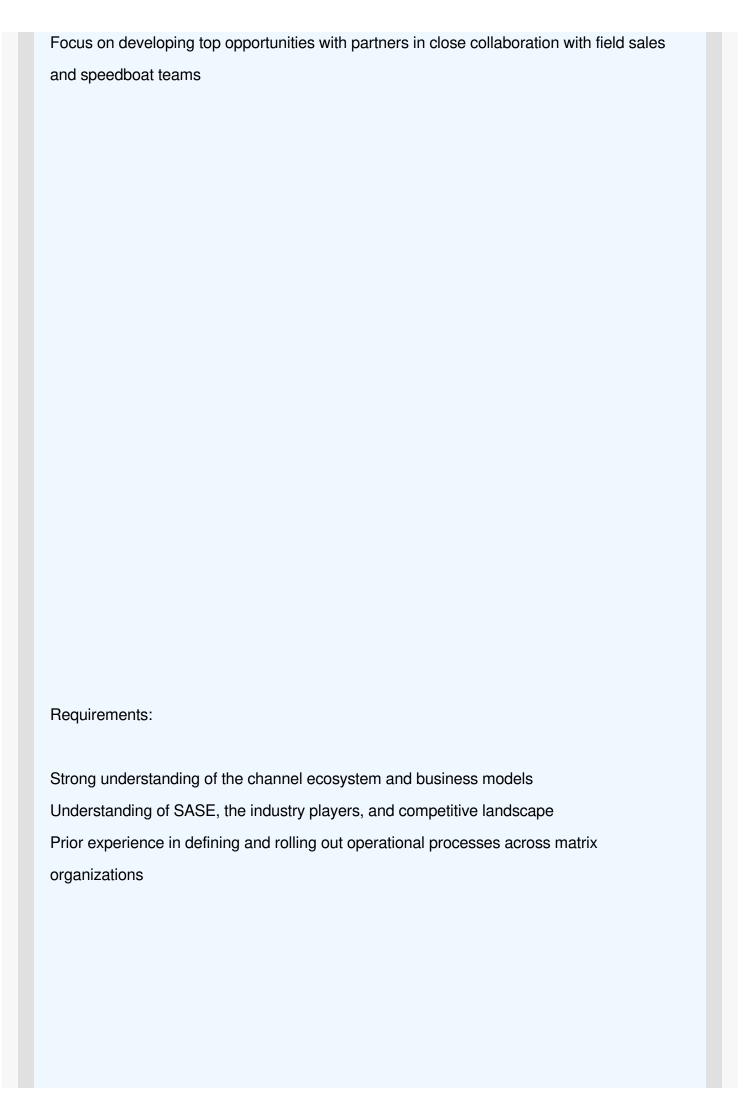
Description:

As a Channel Business Manager, you will be responsible for the company's SASE business with the company's channel partners, strategic alliances, system integrators and service provider partners.

Responsibilities:

Direct ownership of development and management of the company's SASE business through our channel partners

Definition, roll-out, and lifecycle management of the SASE commercial offers to the partners, including commercial models, integration, service creation, and business development playbooks



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