

United Arab Emirates Jobs Expertini®

Channel Sales Manager

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Company: Odoo ERP

Location: united arab emirates

Category: other-general

As an employee of our company, you will collaborate with each department to create and deploy disruptive products. Come work at a growing company that offers great benefits with opportunities to moving forward and learn alongside accomplished leaders. We're seeking an experienced and outstanding member of staff. This position is both creative and rigorous by nature you need to think outside the box. We expect the candidate to be proactive and have a get it done spirit. To be successful, you will have solid solving problem skills. Customer Relationship Personal Evolution Autonomy Administrative Work Technical Expertise Responsibilities Lead the entire sales cycle Achieve monthly sales objectives Qualify the customer needs Negotiate and contract Master demos of our software Must Have Bachelor Degree or Higher Passion for software products Highly creative and autonomous Valid work permit for Dubai Nice to have Experience in writing online content Additional languages Strong analytical skills What's great in the job? Great team of smart people, in a friendly and open culture No dumb managers, no stupid tools to use, no rigid working hours No waste of time in enterprise processes, real responsibilities and autonomy Expand your knowledge of various business industries Create content that will help our users on a daily basis Real responsibilities and challenges in a fast evolving company Each employee has a chance to see the impact of his work. You can make a real contribution to the success of the company. Several activities are often organized all over the year, such as weekly sports sessions, team building events, monthly drink, and much more A full-time position Attractive salary package. Trainings 12 days / year, including 6 of your choice. Sport Activity Play any sport with colleagues, the bill is covered.

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