

United Arab Emirates Jobs Expertini®

Chartering Broker - Dubai

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Company: AAL

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

We are seeking an ambitious **Chartering Broker** to join a well-established team based in our Dubai office. The successful candidate will be a quick learner with a desire to develop a career with a leading shipping operator. The Chartering Department you would be joining comprises highly experienced professionals and operates one of the largest fleets of multipurpose heavy lift vessels in the sector.

Responsibilities:

Promote AAL's ocean transport solutions to target customer groups.

Monitor and evaluate market developments in assigned trade lane/s, identifying chartering opportunities and assessing potential returns.

Manage and negotiate terms and contracts with customers, to achieve maximum returns.

Build solid understanding of each vessel's cargo and stowage requirements and liaise with various other internal departments to optimise same.

Qualification and Personal Requirements:

2 years working experience within the bulk or project & heavy lift sector

2 years working experience with a ship owner

Experience in IMOS

A thorough understanding of BIMCO booking notes and charter parties.

Fluency in English

Minimum Bachelor's degree in Maritime studies or related Engineering disciplines (Naval Architecture, Offshore Engineering etc.)

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