

Chartering Manager

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Company: Confidential

Location: Abu Dhabi

Category: other-general

Responsibilities

- Identify and pursue chartering opportunities to maximize vessel utilization and revenue.
- Negotiate and manage charter contracts with clients and suppliers.
- Monitor market trends and changes in freight rates to optimize chartering operations.
- Coordinate vessel schedules to ensure timely and efficient transportation of goods.
- Collaborate with internal departments, such as operations and finance, to streamline chartering processes.
- Ensure compliance with international shipping regulations, including customs and safety requirements.
- Build and maintain relationships with clients, brokers, and other stakeholders in the shipping industry.
- Conduct market research to identify potential new business opportunities.

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