

client Acquisition Executive

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Company: MP Dominic & Co

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Greetings from MP DOMINIC & Co. Aluva, Cochin, Kerala

Currently we are having vacancy for Dubai

POSITION

Client Acquisition Executive

Job Location : **UAE**

Salary : 4000 AED

Other Benefits : Accommodation / Allowance

Qualification : Any Graduates with good communication skill

Experience: Minimum 2 years with client acquisition

: Dubai experience with **UAE driving license preferable**

*Responsibilities: *

1. *Client Prospecting and Lead Generation*

- The executive analyses and identifies potential clients by examining industry trends, understanding their needs, and pinpointing potential business opportunities.

2. *Client Relationship Management*

- It is essential to establish and uphold a solid relationship with clients by comprehending their needs, obstacles, and preferences.

3. *Sales and Business Development by expanding client base.*

- . In charge of promoting the company's recruitment services, showcasing the company's offerings, discussing terms, and finalizing agreements.

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