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Client Executive - Multinational

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Marsh is the worlds leading insurance broker and risk adviser. With more than 45000 colleagues operating in more than 130 countries Marsh serves commercial and individual clients with data driven risk solutions and advisory services. Marsh is a business of Marsh McLennan (NYSE: MMC) the leading global professional services firm in the areas of risk strategy and people. With annual revenue of over \$20 billion Marsh McLennan helps clients navigate an increasingly dynamic and complex environment through four marketleading businesses: Marsh Guy Carpenter Mercer and Oliver Wyman. For more information visit (link removed) follow us on LinkedIn and Twitter.MARSH is seeking candidates for the following position based in the Dubai office:CLIENT EXECUTIVEMULTINATIONALWhat you can expect: Marsh is seeking a dynamic and resultsdriven Client Executive to join our Multinational team operating out of our Dubai office. As a Client Executive you will play a pivotal role in managing and expanding our relationships with multinational clients ensuring they receive exceptional risk management and insurance solutions tailored to their unique needs.If you are passionate about risk management and thrive in a dynamic clientfocused environment we invite you to apply for the Client ExecutiveMultinational role at Marsh and help us shape the future of risk management for multinational clients.What you will be rewarded with:Joining our team means becoming part of a global network of experts dedicated to delivering exceptional solutions and service to our clients. We offer competitive compensation packages career advancement opportunities and a supportive work environment that encourages professional growth.We will rely on you to:Client Relationship Management: Build and maintain strong relationships

with multinational clients by understanding their business objectives risk profiles and insurance needs. Risk Assessment: Analyze clients risk exposures and collaborate with Marshs internal teams to develop comprehensive risk management strategies. Insurance Solutions: Work closely with underwriters to design and negotiate insurance programs that provide acceptable coverage while optimizing costeffectiveness. Contract Review: Review and advise clients on insurance contracts policy terms and conditions to ensure alignment with their risk mitigation goals. Market Intelligence: Stay updated on market trends emerging risks and regulatory changes that may impact clients businesses. CrossSelling: Identify opportunities to crosssell additional services and products offered by Marsh such as employee benefits cyber risk management and claims advocacy. Compliance: Ensure compliance with all relevant regulations and internal policies providing guidance to clients on risk and insurancerelated compliance issues. Client Education: Educate clients on risk management best practices and provide regular updates on their insurance programs performance. Reporting: Prepare and deliver comprehensive reports to clients on their risk profiles claims experience and insurance program performance. What you need to have: Bachelors degree in Business Risk Management Finance or a related field (Masters degree preferred). Proven experience in insurance brokerage or risk management with a focus on multinational clients. Strong knowledge of insurance products including Property & Casualty Liability and Employee Benefits. Exceptional communication and negotiation skills. Analytical mindset with the ability to assess complex risk scenarios. Understanding of UAE insurance regulations and compliance requirements. Proficiency in MS office tools. Relevant professional certifications (e.g. CPCU ARM CIC) is a plus. Marsh is the worlds leading insurance broker and risk adviser. With more than 45000 colleagues operating in more than 130 countries Marsh serves commercial and individual clients with data driven risk solutions and advisory services. Marsh is a business of Marsh McLennan (NYSE: MMC) the leading global professional services firm in the areas of risk strategy and people. With annual revenue of over \$20 billion Marsh McLennan helps clients navigate an increasingly dynamic and complex environment through four marketleading businesses: Marsh Guy Carpenter Mercer and Oliver Wyman. For more information visit (link removed) follow us on LinkedIn and Twitter. Marsh McLennan is committed to embracing a diverse inclusive and flexible work environment. We aim to attract and retain the best people and embrace diversity of age background civil partnership status disability ethnic origin family duties gender orientation or expression gender reassignment marital status nationality parental

status personal or social status political affiliation race religion and beliefs sex/gender sexual orientation or expression skin color or any other characteristic protected by applicable law. We are an equal opportunities employer. We are committed to providing reasonable adjustments in accordance with applicable law to any candidate with a disability to allow them to fully participate in the recruitment process. If you have a disability that may require reasonable adjustments please contact us at (email removed)Marsh McLennan is committed to hybrid work which includes the flexibility of working remotely and the collaboration connections and professional development benefits of working together in the office. All Marsh McLennan colleagues are expected to be in their local based teams will identify at least one anchor day per week on which their full team will be together in person. office or working onsite with clients at least three days per week. Officebased teams will identify at least one anchor day per week on which their full team will be together in person.

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