

Client Manager Jobs In Dubai | The Talent Point

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Company: The Talent Point

Location: Dubai

Category: sales-and-related

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As a Client Manager, you will play a vital role in our real estate operations. You will be responsible for nurturing and expanding our client base while ensuring their real estate needs are met with the utmost professionalism. Your ability to build strong relationships, provide expert advice, and offer personalized service will be central to your success in this role.

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Responsibilities:

Act as the primary point of contact for clients looking to buy, sell, or rent properties.

Understand clients' real estate needs and financial abilities, and match them with the right properties.

Provide expert guidance to clients on market conditions, prices, and related matters.

Develop and maintain strong client relationships through effective communication and exceptional service.

Prepare and present property proposals, purchase agreements, and closing statements.

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Requirement

years of proven experience as a real estate agent, preferably in the UAE.

Bachelor's degree in a relevant field.

Valid RERA certification (Real Estate Regulatory Agency).

Profound understanding of the local real estate market.

Excellent communication and negotiation skills.

Strong interpersonal skills and a client-focused approach.

Self-motivated and results-oriented.

Proficiency in using CRM software and other real estate tools.

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