

United Arab Emirates Jobs Expertini®

Cloud Native Hunter Sales Representative

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Company: Oracle

Location: dubai

Category: other-general

Proven Hunter Mentality: Demonstrated track record of successfully hunting and closing deals in cloud sales, with a minimum of 5 years of experience. **Expertise in Cloud:** In-depth knowledge of cloud technologies, with a focus on cloud-native solutions, ensuring the ability to articulate value propositions effectively. **Strategic Prospecting:** Proactive and strategic approach to identifying and targeting potential customers, with a focus on expanding our market share. **Customer-Centric Approach:** Ability to understand customer needs, provide tailored solutions.

#J-18808-Ljbffr

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