

Cluster Sales Manager Jobs In Dubai 2022 | Accor

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Company: Accor

Location: dubai

Category: other-general

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Job Responsibilities:

Solicit group, transient, and/or banquet business, and reach the consistent achievement of sales objectives

Establish parameters, quotes and negotiate prices, and seal contracts

Participate in tradeshows, conventions, and promotional events

Maintain accounts, contact, activity, and business details

Job Requirements:

Relevant sales experience is an asset

Ability to focus attention on guest needs, remaining calm and courteous at all times

Highly responsible & reliable

Excellent communication skills, both written and verbal required

Strong interpersonal and problem-solving abilities

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